



EXOTANIUM

ABOUT US

Exotanium, Inc. is developing cloud-native application containers that are secure and fast. Containers are revolutionizing development and operations (DevOps) for businesses in the cloud where both security and performance are paramount. Exotanium X-Containers support business needs with strong security, high performance, customizability, and low cost. Exotanium X-Containers also prevent vendor lock-in with portable, hybrid, and multi-cloud orchestration. See our pitch at the [Cornell Entrepreneurship Summit 2018](#).

WHAT IS NEW

- We are growing! We brought on a new General Administrator to our team.
 - Our team began the 7 week National Science Foundation (NSF) [I-Corps program](#) to identify valuable product opportunities and gain skills in entrepreneurship through training in customer discovery and guidance from established entrepreneurs.
 - We attended the Cloud Computing Summit at Boston, DevOps days at Dallas, and VMworld 2019 in San Francisco.
 - Our second version of [X-Containers \(v2\)](#) is ready for a demo! It is a brand-new implementation of the X-Containers technology that is compatible with Open Container Interface (OCI) and Kubernetes Container Runtime Interface (CRI). [Contact us](#) if you are interested.
 - We submitted applications to [LaunchNY](#) and [NSF SBIR](#) Phase II.
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OBSTACLES ENCOUNTERED

- We have completed over 100 interviews during the I-Corps program. However, we were unable to talk to representatives from more diverse backgrounds, which is necessary to refine our understanding of the broader needs.
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PLEASE HELP

- Please introduce us to potential customers whose computing needs are sensitive to cost, performance, and security.

